



US Rockies Sales Manager Denver Office

Ferus Corp. specializes in the production, storage, supply and transport of liquid nitrogen and liquid carbon dioxide for the energy industry.

www.ferus.com

The Manger of Sales will be accountable for all Sales aspects including development and expansion of Sales initiatives in the US Rockies. The ideal candidate will ensure key current customer needs are met and relationships are maintained, as well as the identification and development of new customers. Working at Ferus you can be assured of a great working environment that fosters innovation.

Responsibilities:

- Manage sales activities, including supervision of contracts, customer relations, and related financial performance
- Capitalize on customer relationships in the Rockies, both at the corporate and district level, to ensure key individuals are engaged
- Daily interaction with Business Development to identify and exploit opportunities in the Rockies marketplace
- Assist VP – Sales & Marketing in contract development and preparation of commercial proposals
- Preparation and execution of quarterly reports and business reviews
- Collaborate with Logistics Team to ensure Ferus fulfills customer contractual agreements

Requirements:

- Strong leadership and interpersonal skills – creates strong morale and spirit within the team
- Post secondary education, preference given to background in fracturing
- 8 to 10 years in sales related role
- 10+ years experience in North American energy/energy services industry
- Significant experience in establishing and maintaining Sales Strategies
- High ability to prioritize and multi-task
- Must possess excellent written, presentation and communication skills.
- Willing and able to travel

Ferus offers a competitive compensation package including a competitive base salary, bonus incentive plan & an excellent Benefits Package, including a 401K Savings Plan.

If you are interested in working in a positive and dynamic environment,
please email your resume by March 15th, 2012
to humanresources@ferus.com or fax 1-888-879-6125
Please reference: Ad #URSM-DO-0112

We thank you for your interest; however, only those applicants considered for the position will be contacted.